




# 2017 DSS Trends: Focus on Technology

Facilities developing, applying, or modifying highly sought after technologies are at a higher risk from foreign collectors. These facilities must consider the volume and persistence of foreign collection when conducting risk management and risk mitigation.


## Methods of Operation

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**Academic Solicitation:** Applications for admission to advance science, technology, engineering, and math degree programs associated with cleared facilities, and requests for peer and board review of academic papers

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**Attempted Acquisition of Technology:** Attempts to purchase targeted technology, via purchase requests, marketing and sales related websites, and email

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**Criminal Activities:** Usually exploiting lapses in physical security to obtain protected information or products with no pretense of legitimate acquisition


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**Exploitation of Relationships:** Exploiting a connection such as joint ventures, business arrangements, and foreign military sales to obtain information or materials outside the scope of the agreement

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**Foreign Visit:** Attempts to access information or technology during visits to cleared facilities; incidents include use of unauthorized devices, asking for information outside the scope of the visit

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**Request for Information:** Requests, often submitted via email or web card, for technical information or specific capabilities of restricted or export controlled technologies


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**Search/Seizure:** Airport or customs officials using entry/exit inspections to access or seize hardcopy files or electronic devices, also includes searches of cleared employees' hotel rooms


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**Seeking Employment:** Applications/résumé from foreign applicants submitted to human resource offices or employment websites for positions requiring U.S. citizenship or security clearances


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**Solicitation or Marketing Services:** Offers to provide goods or services to a cleared company, or to act as a cleared company's representative/agent overseas to gain access to restricted information or technology

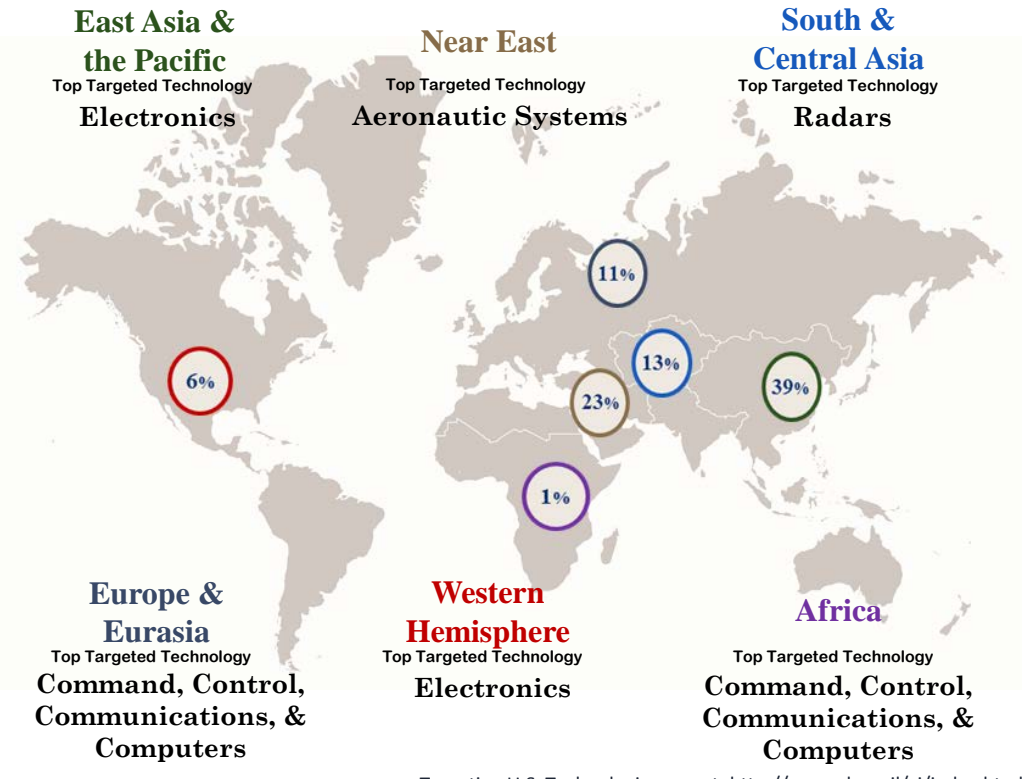
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**Surveillance:** Visual, aural, photographic, or electronic systematic observation of cleared facilities, sites, or personnel

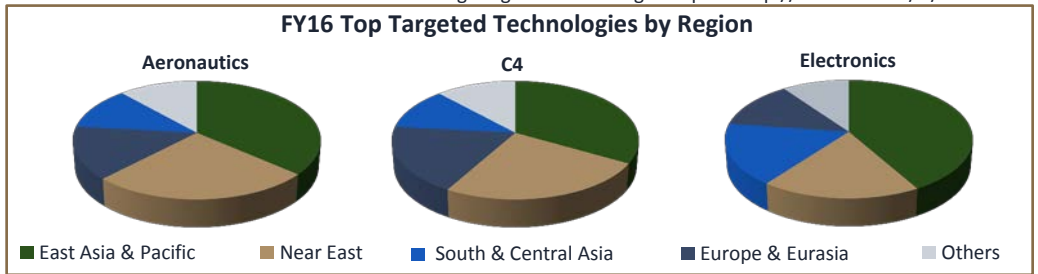
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**Suspicious Network Activity:** Cyber actors attempts to gain access to/or introduce malware on a cleared company's network, common exploits include phishing/spear phishing, and whaling






















































Based on reporting of foreign collection targeting cleared industry, fiscal year 2016



Targeting U.S. Technologies report: <http://www.dss.mil/ci/index.html>



Based on Cleared Industry Reporting of Foreign Collection Targeting Cleared Industry, Fiscal Year 2016 (Preliminary Data)

Targeted Technologies (in order of assessed threat targeting)	Top Targeting Regions	Methods of Operation		Methods of Operation Details and Likely Targets (Cyber domain is the most frequent vector for contact)
		Primary	Secondary	
 Aeronautic Systems: Unmanned Aerial Systems Multirole & Cargo Aircraft, Enhanced Flight Vision Systems, Collision Avoidance Systems	East Asia & the Pacific			Attempted Acquisition of Technology  Target employees involved in business development/sales or management: senior management; business development; sales office; or web team
	Near East			
 C4: Antenna, Digital Receivers, Microwave Filters, Cloud Computing, Airborne and Tactical Radios, SIGINT Systems	East Asia & the Pacific			<ul style="list-style-type: none"> <li>Inquiries to purchase company or business units</li> <li>Attempts to acquire protected/controlled technologies</li> <li>Purchase of equipment, schematics, or plans</li> </ul>
	Near East			
 Electronics: Radiation-hardened Integrated Circuits (ICs), Monolithic Microwave ICs, Gallium Nitride Amplifiers, RF Attenuators	East Asia & the Pacific			Academic Solicitation  Target university, government, and private research facilities: admissions department; subject matter experts (SMEs); professors; or faculty members
	Near East			
 Radars: Radars for Anti-Access/Area Denial (A2/AD), Phase Adaptive Radars, Electronically Steered Radars, Ground Penetrating Radars	East Asia & the Pacific			<ul style="list-style-type: none"> <li>Applications for admission</li> <li>Requests for review of academic papers</li> <li>Requests to study/consult</li> </ul>
	Near East			
 Armaments & Survivability: Missile Systems, Rail Gun, Mine Protected Vehicles, Mine Detectors, Hostile Fire Detector Systems	East Asia & the Pacific			Request for Information  Target business development; sales; marketing; SMEs; web team
	Near East			
 Optics: Fast Steering Mirrors, Night Vision Devices, Infrared Interference Filters, Thermal Imaging Cameras, Wide Area Optical Systems	East Asia & the Pacific			<ul style="list-style-type: none"> <li>Under the guise of price quotes, marketing surveys, technical specifications</li> <li>Telephone, web card, and email contact</li> </ul>
	Near East			
 Marine Systems: Autonomous Underwater Vehicles, Autonomous Surface Vehicles, Underwater Detection Technologies	East Asia & the Pacific			Solicitation or Marketing Services  Target employees involved in business development/sales or management
	Near East			
 Energy Systems: Propulsion Systems (gas turbine engines, turbo fan engines), Gas Dynamics, Bipropellant Rocket Engines, Solid Oxide Fuel Cells	Near East			<ul style="list-style-type: none"> <li>Often unsolicited contacts with offer to represent U.S. company or goods</li> <li>Offers to provide parts or assembly of U.S. company's products at overseas facility</li> <li>Joint venture opportunities</li> </ul>
	East Asia & the Pacific			
 Software: Modeling and Simulation, Facial Recognition, Computer-aided Design (CAD), Wide Area Surveillance	East Asia & the Pacific			Seeking Employment  Target human resource departments or security office
	Near East			
 Materials: Raw & Processed: Composite Materials, Radar Absorbing Composites, Metallurgy Engineering, Piezoelectric Materials	Near East			<ul style="list-style-type: none"> <li>Attempts to introduce persons to cleared facilities to gain access to protected information</li> <li>Résumés &amp; Applications</li> </ul>
	East Asia & the Pacific	